

2022 Fall Harvest Policy

November 4th, 2022

(Subject to change without notice.)



Yellow Corn

Contracted Grain

- Grain will be applied to contracts before selling, unless cleared by management.
- Once contracts are filled, grain will be enrolled in Delayed Price, unless otherwise noted by the customer.
- If grain is delivered to a location other than the location specified on the contract there may be a price adjustment made to loads.

Cash Settle Gain

- All grain sold across the scale will be priced at that day's closing bid, established at the closing of that day's CME trading session. If there is no market trade that day, the session close prior to that day will be used.

Delayed Price

- **No drop charge**, \$0.06/bushel/month prorated (\$0.00197/bushel/day), starting Oct 1st 2022
- Charges refunded if priced within 7 calendar days

Open Storage

- \$0.15 drop charge, \$0.15/bushel/month prorated (\$0.00493/bushel/day)

Grain Settlement

- Grain will be settled out by request only
- Grain will not be automatically settled out
- Once grain is on January Pay it can not be taken off and settled out.



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Apex Grain Marketing LLC

Yellow Corn Discount Schedule

Effective November 4th, 2022

Base Grade #2 Yellow Corn: 54# or better Test Weight, 15.0% or less Moisture, 5.0% or less Damage, 0.2% or less Heat Damage, allow for 3.0% Foreign Material

Moisture Shrink	%	% Shrink 1/10	Drying Charge 1/2	Conversion Factor 1/2
15.0% or less		0.00	\$0.0000	100.00
15.1 - 15.5		0.75	\$0.0000	99.25
15.6 - 16.0		1.50	\$0.0225	98.50
16.1 - 16.5		2.25	\$0.0450	97.75
16.6 - 17.0		3.00	\$0.0675	97.00
17.1 - 17.5		3.75	\$0.0900	96.25
17.6 - 18.0		4.50	\$0.1125	95.50
18.1 - 18.5		5.25	\$0.1350	94.75
18.6 - 19.0		6.00	\$0.1575	94.00
19.1 - 19.5		6.75	\$0.1800	93.25
19.6 - 20.0		7.50	\$0.2025	92.50
20.1 - 20.5		8.25	\$0.2250	91.75
20.6 - 21.0		9.00	\$0.2475	91.00
21.1 - 21.5		9.75	\$0.2700	90.25
21.6 - 22.0		10.50	\$0.2925	89.50
22.1 - 22.5		11.25	\$0.3150	88.75
22.6 - 23.0		12.00	\$0.3375	88.00
23.1 - 23.5		12.75	\$0.3600	87.25
23.6 - 24.0		13.50	\$0.3825	86.50
24.1 - 24.5		14.25	\$0.4050	85.75
24.6 - 25.0		15.00	\$0.4275	85.00
25.1 - 25.5		15.75	\$0.4500	84.25
25.6 - 26.0		16.50	\$0.4725	83.50
26.1 - 26.5		17.25	\$0.4950	82.75
26.6 - 27.0		18.00	\$0.5175	82.00
27.1 - 27.5		18.75	\$0.5400	81.25
27.6 - 28.0		19.50	\$0.5625	80.50
28.1 - 28.5		20.25	\$0.6125	79.75
28.6 - 29.0		21.00	\$0.6625	79.00
29.1 - 29.5		21.75	\$0.7125	78.25
29.6 - 30.0		22.50	\$0.7625	77.50

For each 1/2 % Moisture over 28% add .05 drying and
for each 1/2% Moisture over 30.5% add .8 shrink

Test Weight	Disc./bu
54.0 and over	\$0.00
53.9 - 53.0	\$0.01
52.9 - 52.0	\$0.02
51.9 - 51.0	\$0.04
50.9 - 50.0	\$0.06
49.9 - 49.0	\$0.08
48.9 - 48.0	\$0.10
47.9 and under add \$.03/point	

Damage	Disc./bu
5.0% and under	\$0.00
5.1 - 6.0	\$0.01
6.1 - 7.0	\$0.02
7.1 - 8.0	\$0.03
8.1 - 9.0	\$0.04
9.1 - 10.0	\$0.05
10.1 -20.0 add \$.04/point	
20.1 and over at market	

Heat Damage	Disc./bu
0.2% and under	\$0.00
0.3 - 1.0	\$0.02
1.1 - 2.0	\$0.04
2.1 - 3.0	\$0.06
3.1 - 4.0	\$0.08
4.1 - 5.0	\$0.10
5.1 & over add \$.02 each 1/2 point	

We reserve the right to test for mycotoxins

Vomotoxin: .0 ppm - 8.0 ppm	no discount
8.1 ppm and higher	\$0.30
Aflotoxin: subject to market	

Farmers daily composite by field will be tested

Farmers can request individual loads be tested

Settlement available after vom test has been completed

FM / Broken Corn	Disc./bu	Misc. discounts	Disc./bu.
3.0 & under	\$0.00	Musty	\$0.05
3.1 - 4.0	\$0.01	Infested	\$0.08
4.1 - 5.0	\$0.03	Heating	\$0.10
5.1 - 6.0	\$0.05	Sour	\$0.10
6.1 - 7.0	\$0.07	Load Out	\$0.10
7.1 - 8.0	\$0.09		
8.1 - 9.0	\$0.11		
9.1 - 10.0	\$0.13		

10.1 and over add \$.02/point

This discount schedule is subject to change with out notice